



CITY OF SAINT PAUL ANNUAL VENDOR OUTREACH AND CERT PROGRAM REPORT

Agency Name: City of Saint Paul	State: Minnesota	Period: January – December 2012
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The Vendor Outreach Program seeks to improve access in the marketplace for small businesses, minority-owned businesses, and woman-owned businesses. The annual utilization goal for all city procurement activities is 25% for small business participation, comprised of:

- Minority-owned Business Enterprise (MBE) – 5%
- Woman-owned Business Enterprise (WBE) – 10%
- Small Business Enterprise (SBE) – 10%

PART I – OVERALL CONTRACTING ACIVITY Pertains to all open projects during the reporting period

1.	Number of Prime Contracts Subject to Vendor Outreach Awarded this Period	128
2.	Total Dollar Amount of Prime Contracts Awarded on Vendor Outreach Projects	\$128,270,726.57
3.	Dollars Awarded to MBEs (and Percentage)	\$7,647,838.69 (5.96%)
4.	Dollars Awarded to WBEs (and Percentage)	\$19,668,304.17 (15.33%)
5.	Dollars Awarded to SBEs (and Percentage)	\$47,902,610.54 (37.34%)

Part II – CAS CONTRACTING ACIVITY Pertains to all open projects during the reporting period

1.	Number of Prime Contracts Subject to Vendor Outreach Awarded this Period	33
2.	Total Dollar Amount of Prime Contracts Awarded on Vendor Outreach Projects	\$18,050,073.90
3.	Dollars Awarded to MBEs (and Percentage)	\$432,837.20 (2.40%)
4.	Dollars Awarded to WBEs (and Percentage)	\$1,293,663.74 (7.17%)
5.	Dollars Awarded to SBEs (and Percentage)	\$6,514,002.87 (36.09%)

Part III – PED CONTRACTING ACIVITY
Pertains to all open projects during the reporting period

1.	Number of Prime Contracts Subject to Vendor Outreach Awarded this Period	95
2.	Total Dollar Amount of Prime Contracts Awarded on Vendor Outreach Projects	\$110,220,652.67
3.	Dollars Awarded to MBEs (and Percentage)	\$9,982,566.28 (9.06%)
4.	Dollars Awarded to WBEs (and Percentage)	\$15,902,085.35 (14.43%)
5.	Dollars Awarded to SBEs (and Percentage)	\$41,388,607.67 (37.55%)

Part IV - CERTIFICATIONS

1.	CERT Program Business List	1632 CERT certified businesses
2.	Certified MBEs	584
3.	Certified WBEs	873
4.	Certified SBEs	1620
5.	Total Applications Received	337
6.	Total Applications Approved	312